

Message Text

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TO AMEMBASSY JAKARTA

UNCLAS STATE 145541

E.O.11652:NA

TAGS:BEXP,ID

SUBJ: REQUEST FOR PULP MILL CONSULTANT

REF: JAKARTA 7509

1. FOLLOWING US DESIGN/CONSTRUCTORS HAVE STONGS ENGINEERING/
CONSTRUCTION CAPABILITY IN PULP FIELD:

A. H.K. FERGUSON COMPANY, ONE ERIEVIEW PLAZA,
CLEVELAND OHIO, 44114. FERGUSON IS PRINCIPAL
SUBSIDIARY OF MORRISON-KNUDSEN WITH EXTENSIVE
EXPERIENCE IN CONSULTING, DESIGN AND/OR CONSTRUCTION
WORK FOR COMPLETE REANGE OF FOREST PRODUCTS PLANT
FACILITIES; CONSULT NCA DIRECTORY.

B. JACOBS ENGINEERING COMPANY, 22 WEST MADISON
STREET, CHICAGO, ILLINOIS, 60602; FULLY INTEGRATED
ENGINEERING AND CONSTRUCTIONFIRM WITH PARTICULAR
STRENGTH IN ENGINEERING AND DESIGN OF FACILITIES
MANUFACTURING FOREST PRODUCTS UTILIZING WOOD
RESIDUE; RECENTLY SELECTED BY USG TO DO FEASIBILITY
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STUDY OF NEW FOREST PRODUCTS INDUSTRY BASED ON

UTILIZATION OF FOREST RESIDUES. ASIAN
EXPERIENCE IN FOREST SECTOR INCLUDES
THAILAND, TAIWAN, INDIA, SINGAPORE,
BANGLADESH.

C. FORD, BACON, AND DAVIS CONSTRUCTION
COMPANY, 1713 WOODDALE BLVD., BATON ROUGE,
LOUISIANA; STONG CAPABILITY IN PULP AND
PAPER MILL ENGINEERING AND CONSTRUCTION;
CONSULT NCA DIRECTORY

2. FOLLOWING TWO ENGINEERING FIRMS WERE SUGGESTED BY
CONSULTING ENGINEERS COUNCIL FOR SUBJECT PROJECT:

A. SANDWELL INTERNATIONAL INCS., 1618 SOUTHWEST
FIRST AVENUE, PORTLAND, OREGON.

B. TIMBERMAN'S ENGINEERING COMPANY, 916
NORTHEAST 25TH AVENUE, PORTLAND, OREGON.

WHEN MEPD CONTACTED ABOVE FIRMS TO VERIFY CAPABILITY
AND AVAILABILITY, BOTH FIRMS SAID PROJECT WOULD MOST
LIKELY BE HANDLED FROM THEIR CANADIAN OFFICES (BOTH
IN VANCOUVER).

3. RE PARA 5 REFTTEL, BOTH FLUOR AND BECHTEL HAVE
CAPABILITY IN PULP AREA ALTHOUGH PROBABLY NOT TO
INTENSIVE AND SPECIALIZED EXTENT FIRMS LISTED ABOVE.

4. JOSEPH E. ATCHISON CONSULTANTS CITED REFTTEL HAS
BEEN ACTIVE INTERNATIONALLY FOR NUMBER OF YEARS,
PARTICULARLY IN ESTABLISHING ITSELF IN SOUTHEAST
ASIA AND FAR EAST. FIRM HAS GOOD REPUTATION BUT IS
PRINCIPALLY KNOWN FOR WORK IN NON-WOOD FIBER USE AND
BAGASSE. HOWEVER, IF FIRM HAS EXPRESSED INTEREST IN
WORKING AS PULP AND PAPER CONSULTANTS, ITS STRONG
ASIAN EXPERIENCE SHOULD ENHANCE ITS QUALIFICATIONS.

5. RE PARA 4, SUGGEST EMBASSY USE NAMES OF FIRMS
CITED ABOVE WITHOUT GETTING INTO PRO'S AND CON'S OF
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ENGINEERING CONSULTANT VS DESIGN CONSTRUCTOR. SUCH
A DETERMINATION CAN BEST BE MADE BY TECHNICIANS AT
THE PROJECT LEVEL COMPARING CREDENTIALS OF INDIVIDUAL
FIRMS WHETHER OF ONE TYPE OR ANOTHER. SISCO

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